

We Are Hiring

Charter Division Manager

REQUIREMENTS

- Bachelor's degree in Business, Marketing, Tourism, Aviation, or related field
- Experience in charter sales and charter operations in Tanzania
- Strong communication, negotiation and relationship building skills
- Ability to work independently and achieve targets
- Excellent organizational and customer service skills
- Proficiency in Microsoft Office
- Aviation or tourism industry knowledge is an added advantage

Send your CV and Cover Letter to:
careers@coastal.co.tz

Subject Line:
Application – Charter Division Manager

Deadline: **20 June 2026**

Dar es Salaam & Arusha, Tanzania



Key Responsibilities:

- Generate and manage charter flight sales opportunities.
- Build and maintain relationships with corporate, tourism, NGO, government, and private clients.
- Prepare charter quotations and negotiate contracts.
- Coordinate with operations teams to ensure seamless charter execution.
- Identify new business opportunities and market segments.
- Achieve and exceed sales targets.
- Maintain accurate customer and sales records.

Only shortlisted candidates will be contacted.